

# Sage X3 Product Brochure

More than a traditional ERP



# Embrace change at speed

Sage X3 helps businesses thrive and stay competitive in the face of growing complexity and competitive pressures. This complete business management solution transforms how you manage operations, processes and people, allowing you to respond faster to changing customer demands.

Sage X3 is faster, more intuitive and tailored than conventional ERP. Sage X3 is available through multiple cloud deployment options, giving you the flexibility to choose the service offering that works for your organization.

**“We’ve reduced our inventory carrying costs by 30% – that represents nearly \$500,000 in cash freed up. Inventory turns are up by 20%. The time to produce a custom quote is down by 75% and we added over 100 customers in one year.”**

— Rich Sade Vice president and COO, S&S Hinge Company Chicago, IL

Thrive as a  
global business

Gain faster  
business  
insight

Tailor your  
experience

Intuitively  
manage  
operations

Generate  
industry  
leading ROI

Learn more

**“We have more than 40,000 part numbers, thousands of customers, and dozens of locations. It is vital to our success that we have the products our customers want available when and where they want them. Sage X3 helps us do that.”**

— Rich Unterbrink IT Manager,  
Russell Sigler Inc. Phoenix, AZ



# Thrive as a global business

React more quickly to changing customer demands while maintaining control

With Sage X3 you can:

- Achieve faster customer response times by running an agile, connected organization across multiple companies, business units and sites
- Maintain one system of record across globally distributed operations for accurate planning and forecasting
- Maintain local compliance with multi-currency, multi-ledger, multi-legislation and multi-language functionalities
- Streamline international transactions and invoicing, adhering to local banking formats, and consolidate foreign operations for simpler financial reporting
- Automate tax declarative processes, from translations to electronic submissions, and adhere to local requirement



# Gain faster business insight

Increase customer satisfaction and remove administrative burden with faster, more flexible and more efficient processes powered by data

With Sage X3 you can:

- Generate insight with data across multiple machines and sources and create consistent analytical models
- Give your team personalized information with access to live dashboards customized for specific business roles to monitor performance and alert them to abnormalities in the business
- Create customizable scoreboards for individual business roles and navigate up and down the audit trail to manage risks
- Distribute consistent reports across the organization, trigger alerts and workflows based on KPIs, and enable collaboration to make better decisions
- Stay compliant with local data regulations such as the General Data Protection Regulation (GDPR)



**“We achieved a full return on investment by the end of the first year through labor savings and improved accuracy.”**

— Marc Lefebvre Vice President  
and CIO, Ganong Bros. Limited,  
New Brunswick, Canada



# Tailor your experience

Enable your team to work smarter and more efficiently with a modular and flexible system that will grow

With Sage X3 you can:

- Configure your solution to support your industry-specific processes, from manufacturing and distribution to business services
- Create personalized user experiences for your team using powerful configuration capabilities
- Build a custom solution by accessing specialty applications built by Sage's vibrant partner ecosystem and develop new applications using industry-leading development tools
- Choose to run your solution in the cloud, as a Sage service, on your partner's data center or on your own infrastructure



# Intuitively manage operations

Stay competitive in the face of growing complexity using an end-to-end solution to manage your operations and people

With Sage X3 you can:

- Streamline core processes to accelerate the management of business across procurement, manufacturing, inventory, sales, customer service and financials
- Reduce business complexity using easy-to-use business applications that are tailored to your specific business needs
- Drive continuous improvements with quality management non-conformance and non compliance capabilities allowing you to identify issues, reduce costs and improve customer experiences
- Improve cost management and gain better control of project profitability
- Quickly adapt procedures to changing regulations and compliance requirements
- Stay productive from anywhere with intuitive mobile applications allowing you to check inventory, take customer orders, approve purchases and view key performance indicators on the go



**“The allocation logic in Sage X3 helps us optimize our fulfilment process by finding and selecting the orders that we can ship complete based on the stock we have on hand”**

— John Hill Vice President of Administration Carson Home Accents, Pennsylvania



**“The proof is in the numbers. Empire has grown over 300% since implementing Enterprise Management. We saw immediate performance increases, including a 30% reduction in productive labor and consolidation of an entire warehouse facility footprint, and annual savings of around \$400,000.”**

— Robert Turtledove President and CEO at Empire Candle Co  
Kansas City, KS



# Faster, more intuitive and tailored

Retain your competitive advantage and thrive by increasing agility and embracing change at speed

With Sage X3 you can:

- Reduce administrative burdens by automating key accounting and finance tasks such as processing orders, invoicing, and managing journals
- Enable faster production cycles and faster response times, while efficiently managing the supply chain
- Spend more time focusing on new business services and driving out inefficiencies
- Partner confidently with Sage, a champion of business builders for over 30 years that
- now serves over 3 million customers across 25 countries
- Operate efficiently with a global partner network and services team offering world-class support



# Sage X3 Solution Overview



## Financial Management

Budgets & Accounting  
Fixed Assets  
Financial Reporting  
Dashboards



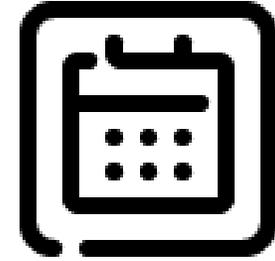
## Supply Chain Management

Purchasing  
Inventory & Warehousing  
Sales  
Customer Service



## Production Management

BOM & Production Planning  
Shop Floor Control  
Quality Control  
Non-Conformance



## Project Management

Project Definition  
Project Execution  
Time Sheet  
Financial Tracking

# Sage X3: Meeting industry needs



## Agriculture

- Fruit & vegetable
- Nuts, Cereals
- Flour mills
- Winemaking
- Dairy, Meat
- Livestock
- Co-ops
- Seed-to-sale



## Process Manufacturing

- Food & beverage
- Chemicals
- Cosmetics
- Nutraceuticals
- Pharmaceuticals



## Discrete Manufacturing

- High tech
- Industrial equipment
- Fabricated metal
- Electrical appliances
- Rubber & plastics
- Furniture



## Distribution

- Wholesale trade
- Warehousing and logistics



## Product Services

- Consulting services
- Engineering services
- Equipment rental
- Maintenance & repair
- Construction

Multi-mode manufacturing | Regional or international operations | Complex business processes | High-growth

# Focus on what matters most: Delivering high quality products and services

Uncover the real benefits of automation and data exchange

Visit [www.sage.com/sageX3](https://www.sage.com/sageX3) to schedule a demo or contact us at 866.996.7243. Discover how the scalability of Sage X3 can help you reduce business complexity and thrive





Sage

[Find out more](#)